

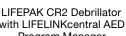
## Product Comparison

## LIFEPAK® CR2 Defibrillator

## LIFEPAK CR2 Defibrillator with LIFELINKcentral™ AED Program Manager vs. ZOLL® AED 3™ Defibrillator

Physio-Control is the pioneer in defibrillation technology with more than 60 years of experience. Our complete and connected AED response system is expertly designed for user confidence. The intuitive CR2 integrates advanced technology that enables heart rhythm analysis while CPR is performed. And LIFELINKcentral™ AED Program Manager monitors each AED every single day, sending alerts via cellular network or Wi-Fi® about anything that may affect a unit's readiness—all automatically. This means our customers can readily overcome their most difficult challenges with a single, connected system. Here is a side-by-side comparison with the ZOLL AED 3™ AED.







| Connected. Ready.   | LIFEPAK CR2 Debrillator<br>with LIFELINKcentral AED<br>Program Manager | ZOLL AED 3<br>(public access)<br>AED |
|---|--|--------------------------------------|
| Connection to an AED program management system via Wi-Fi or cellular network                                      | Yes  | Wi-Fi only <sup>1</sup>              |
| Automatic tracking of AED location via the cellular network   | Yes  | Yes                                  |
| Wireless monitoring of battery charge and self-tests through an AED program management system to ensure readiness | Yes  | No                                   |
| Email notification of device in use, including location and time  | Yes  | No                                   |
| Wi-Fi transmission of event data to arriving emergency responders   | Yes  | No                                   |
| Automatic distribution of AED event reports to professional caregivers  | Yes (optional)   | Yes, Wi-Fi only <sup>2</sup>         |
| Wireless software upgrades  | Yes  | No                                   |
| Continuous high-quality CPR   |  |                                      |
| Analysis during chest compressions shortens or eliminates pauses, to maximise hands-on time                       | Yes  | No                                   |
| Metronome and CPR coaching to audibly guide users in performing effective compression rate and depth              | Yes <sup>4</sup>   | Yes                                  |
| Integrated CPR feedback using only the pads, without the use of an accelerometer                                  | Yes  | No                                   |
| Designed for user confidence  |  |                                      |
|   |  |                                      |

| Bold and simple graphics help users focus on one task at a time                                  | Yes  | Yes  |
|--|--|--|
| Time to shock from the end of CPR interval   | Less than 7 seconds for a 360J shock (with cprlNSIGHT™ technology) | Less than 10 seconds charge time for a 200J shock <sup>2</sup> |
| Side-by-side electrodes without a liner to minimise confusion                                    | Yes  | No   |
| Detection of background noise and automatic volume adjustment to ensure instructions are audible | Yes  | No   |
| Optional dual language capability for use in multilingual communities                            | Yes  | Yes  |
| High IP rating for protection against water and dust   | Yes, IP55  | Yes, IP55 <sup>1</sup>   |
| Child mode button for quick access to reduced energy   | Yes  | Yes  |
| Escalating biphasic full energy for difficult-to-defibrillate patients                           | Yes, 150-360J  | No, only escalates<br>120 to 200J <sup>3</sup>                 |

ZOLL will say the Wi-Fi capabilities of the AED 3 offer seamless communication with your wireless network3, but consider having the freedom to place your AED almost anywhere in the world and be able to ensure readiness, without having to rely on a Wi-Fi network.

## REFERENCES

- 1. ZOLL Medical Corporation. (2016). ZOLL AED 3 Automated External Defibrillator Brochure (MCN PP 1410 0068-05).
- 2. ZOLL Medical Corporation. (March 2016). ZOLL AED 3 Administrator's Guide (9650-000752-12 Rev. D).
- 3. ZOLL Medical Corporation. (2016). ZOLL AED 3 Spec Sheet (MCN PP 1409 0070-05).
- 4. Physio-Control Internal Semi-Automatic AED Comparison Usability Study, August 2016.

All claims valid as of August 2016.

If you purchased your LIFEPAK CR2 Defibrillator from an authorised Physio-Control distributor or reseller, this distributor or reseller will have access to your LIFELINKcentral AED Program Manager account and may receive notifications prompted by the LIFEPAK CR2 Defibrillator. Please note that this setting can be disabled at ANY time: if you wish to disable this setting, please send a request to Physio-Control Customer Support to change the Distributor value to "Customer Managed".

For further information please contact your local Physio-Control representative or visit our website at www.physio-control.com



Physio-Control Headquarters 11811 Willows Road NE Redmond, WA 98052 USA Tel 425 867 4000 www.physio-control.com Physio-Control Operations Netherlands B.V. Galjoenweg 68 6222 NV Maastricht The Netherlands Tel +31 (0)43 3620008 Fax +31 (0)43 3632001 Physio-Control UK Sales Ltd 11 Old Jewry, 7th Floor London EC2R 8DU United Kingdom Physio-Control Australia Pty Ltd Suite 4.01, 15 Orion Rd. Lane Cove, NSW 2066 Australia Toll Free Tel 1800 987 982 Toll Free Fax 1800 890 892